

# Testimonials

## Managed Services

Company Name: Design Council  
Solutions delivered: Fully Outsourced IT, Managed Services,  
Server Support Network and Cerberus Disaster Recovery.  
Clients for: 2 years



*"From purchasing right through to full disaster recovery Datashare tick all of the boxes and deliver a first class all round service. Outsourcing our IT Department to Datashare was an excellent strategic decision having provided significant improvements in help desk and infrastructure management".*

**Andy Walles, IT.**

Company Name: Lewis Silkin LLP  
Solutions delivered: Procurement, Professional Services and Managed Services.  
Client for: 10 years

lewisilkin

*"I have dealt with Datashare from the day they started the business. Simply put they do exactly what they say they'll do, and are always on time and in budget".*

**Jan Durant, Director of IT**

Company Name: Dermalogica  
Solutions Delivered: Professional Services and Managed Services;  
a range of projects and ongoing services.  
Client for: 10 years

dermalogica®

*"Datashare have been a trusted supplier to Dermalogica for a number of years now. They have an excellent team and provide great services. They have helped to support Dermalogica's growth in recent times. I wouldn't hesitate to recommend them to others".*

**Simon Winsall, IT Manager Global Subsidiaries.**

Company Name: Harbottle and Lewis  
Solutions delivered: Professional Services and Managed Services,  
including Cerberus Disaster Recovery.  
Client for: 4 years

Harbottle & Lewis

*"I'm delighted we came across Datashare when we did. We had a DR need that no other services provider would have been able to address as well as Datashare and Cerberus".*

**Martin Lynch, IT Director**

# Testimonials

**Company Name:** Payne Hicks Beach

**Solutions delivered:** Managed Services, Support and Virtualised Desktops.

PAYNE HICKS BEACH

*Solicitors*

*"We commissioned Datashare to implement a fully virtualised environment with a replicated SAN at our London offices. The project has been a great success. We now have a fully available energy efficient network infrastructure that performs even better than we expected".*

**Michael Leedham IT Manager.**

**Company Name:** Regents College

**Solutions delivered:** Hardware and Software Procurement and Managed Services, including Cerberus Disaster Recovery.

**Clients for:** 1 year



REGENT'S COLLEGE  
LONDON

*"We love Cerberus. It's a great service which saves a lot of time and effort on our part. It took the place of another managed back up service and since it went live we haven't looked back".*

**David Elliott, Head of Information Systems.**

**Company Name:** Drayton Finch

**Solutions delivered:** Managed Services, Virtualised Desktops.

**Clients for:** 1 year



DRAYTON FINCH  
EXECUTIVE SEARCH

*"IT was taking up far too much of our time in our demanding environment of executive recruitment and the resulting distractions had serious implications for our business. A fully outsourced and desktop virtualisation contract with Datashare has meant we can focus all of our efforts on delivering customer satisfaction".*

**Elizabeth Hamilton, CEO.**