

Corporate Profile

About Datashare Solutions Ltd.

Introduction

Datashare Solutions is a leading services provider of IT solutions. Formed in April 2000 from a group of pre-sales IT consultants who had previously worked together in excess of 15 years, Datashare combine a tradition of business expertise with innovative thinking utilising state-of-the-art applications, systems and deployment techniques available in today's dynamic technology-driven business world. Our team now comprises over 30 members of staff of which 80% are technical consultants from a wide range of disciplines and skill sets.

Datashare is a privately owned and funded business, consistently recording growth in sales and profits since 2001 and with an annual turnover approaching £4 million. Since the principle shareholders have active participation in the day to day running of the company's affairs, the very essence that drives a new business to succeed such as responsiveness, proactive relationships with our clients and 'going that extra mile' remains within the organisation to this day.

To serve the steady growth in demand for our range of Remotely Managed Solutions, including Rapid Backup & Restore, Rapid Systems Recovery and Remote Assist and Respond the facilities at our Surbiton Offices were extended by a further 1,000 square feet in 2003 to provide a physically isolated and totally secure Management Control & Data Centre. In addition in 2005 we opened an office in Fleet Street London.

Our team of experienced multi-discipline engineers delivers proven, effective solutions in all sectors, including legal, financial services, media, manufacturing and beyond.

This wide breadth of technical and practical expertise, continuously updated in partnership with our strategically selected partners, ensures Datashare maintains a unique, highly competitive approach to IT.

Company Accreditations

Datashare Solutions is currently accredited to ISO 9001 and in Sept 2006, to support the implementation, management and control of our "Cerberus" Managed Solutions, achieved certification to ISO2701 the Information Security Management Standard. Datashare's scope statement for the delivery of this standard is as follows:

"The Information Security Management of the provision of IT Solutions and managed IT Services for our customers. This includes the management, control, delivery and support of all our services including IT Support, IT consultancy, secure data backup, system and data restoration and disaster recovery solutions".

Our vision...

"To achieve the highest possible standards for our customers"

Our mission...

"To continually develop and provide the highest quality IT and Business Services to our customers, while offering value and maintaining quality through the development of our people"

Our customers...

Include Pinsent Masons, The Law Society, Cardpoint PLC, London Stock Exchange, Munday Solicitors, Lewis Silkin, Travers Smith, The Design Council, & Quadriga Worldwide.

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Customer Testimonials

As a company Datashare is committed to providing the highest levels of customer satisfaction to our customers and prides itself on its core values of honesty, integrity and value; the following are some of the comments received by our clients.

"I would like to take this opportunity to thank you all at Datashare for the work that you have completed for us during this year. I would particularly like to thank Mike Philpott for the way he has managed the projects, ensuring they have been implemented within budget and within the time scales set. I hope that Mike will be made available to continue this role for the major Exchange and Active Directory migration projects we have planned over the next 12 months".

Derek Fox, Network Manager - Travers Smith

"We have received network support from Datashare for many years and view our agreement as an extremely valuable asset to our company and users. Our relationship with Datashare frees our IT department from timely and complex technical issues, also acting as a safety guard against anything that may go wrong. Without such support our company's IT infrastructure would not run as smoothly as it does today".

Claire Hickman, Clorox Car Care

"Datashare's professionalism and planning are second to none, I will continue to use them on future networking and migration projects regardless of scale and I have recommended them to others".

Jan Durant , IT Director - Lewis Silkin

Our services...

- Managed Solutions
- IT Outsourcing
- Technical Architecture & Design
- Network Management
- Systems Migration Services
- IT Systems Support
- Business Continuity & Disaster Recovery

Strategic Alliances...

- Microsoft Certified Partner
- Citrix Access Partner - Silver
- Symantec Enterprise Administration Partner
- Altiris Gold Business Partner